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THE 2008 POLLIE AWARD WINNERS

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Greetings to all who have gathered for the 2008 Pollie Awards.

I applaud your commitment to upholding ethics and practices that promote greater reassurance in America's political system. Your efforts help political consultants enhance their profession and provide them with more opportunities to hone their skills. And by recognizing the best of the best at today's event, you not only honor outstanding achievements, but help maintain your industry's highest standards.

My congratulations go to all of the 2008 Pollie Award winners here today, especially the students who are being recognized for their great accomplishments. I salute these inspiring young people, along with all of this year's award winners, for their hard work and excellence.

On behalf of all Californians, I hope you have a pleasant stay in my hometown, and I wish you every continued success.

Sincerely,

Arnold Schwarzenegger

STATE CAPITOL · SACRAMENTO, CALIFORNIA 95814 · (916) 445-2841





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March 15, 2008

American Association of Political Consultants

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Gold

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SMCCLC - AFL-CIO

Winning Directions



TAKE YOUR SEAT IN HISTORY.

Tonight at the Pollies, there will be many winners. But only one exceptional team will be going home with the Yahoo! Big Idea Chair. This unique, highly coveted award-featured at such high-profile events as the Andys, Effies and Cannes-honors creative advertising ideas that break the mold and make us wish they were ours. And though the competition is fierce, the winners will truly stand out above the rest, even when they're sitting. Best of luck to all of the candidates in this year's race for the purple chair.



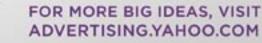


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THE JUDGES

Each year the AAPC is host to the world's only awards competition solely for political and public affairs consultants, and it could not be done without the time, talent and contributions of the many individuals and organizations listed below!

THE 2008 POLLIE **AWARDS JUDGES**

Stephen Abbott, Abbott Public Relations

David All, David All Group

Cathy Allen, The Connections Group

Eric Amidon, New York's Future, LLC

John Angier, Okie Campaigns

Christopher Arterton, GSPM, The George Washington University

Jeff Ballabon, Ballabon Group LLC

Tony Bawidamann, MWW Group

William Beaman, Campaigns & Elections Magazine

Garrett Biggs, Blair Biggs Campaigns

David Bishop, Americana Media Consulting

Larry Blackrock

Todd Blair, Blair Biggs Campaigns

Jason Boxt, Center for U.S. Global Engagement

Jeffrey Browne, CapAd Communications, Inc.

Ben Burger, Stevens Reed Curcio & Potholm

Edward Cafiero, The Clinton Group, Inc

Sean Cartwright, Kennedy Communications

Pete Casale, Burkewood Communications

Liz Chadderdon, The Chadderdon Group

Catherine Charles, Various Campaigns

Brad Chism, Zata|3 Consulting

Ted Christian, ADP

8

Bankers Association **Monica** Cloud

James Clark, American

William Connelly, Washington and Lee University

CJ Conrad, Axon Design & Marketing

Christopher Crotty, Crotty Consulting Inc.

Carol Dahmen, Comcast Spotlight

Jim Dandeneau, New York State Senate

Heather Davis, Spot Runner

Casey Delaney, The Tarrance Group

Erin DeLullo, DeLullo & Associates, LLC

Stephen DeMaura, Americans for Job Security

John Diamond, University of Maine System

Brian Donahue, Jamestown Associates

Bridget Dooley, AFSCME Council 31

Jerry Dowell, Office of Missouri Lt. Governor Peter Kinder

Michael Dubke, Crossroads Media

Jennifer Duffy, The Cook Political Report

Matthew Duffy, Duffy Media, Inc.

Dale Emmons, Emmons & Co., Inc.

Jamie Emmons, Emmons & Co., Inc.

Michael Favilla, New York State Senate

Mindy Finn, CTBS, LLC

Hal Fischer, Mount Vernon Printing Company

Ondine Fortune, Fortune Media, Inc.

Will Fowlkes, AT&T

of Applied Politics

Sean Gamble

Scott Gelman, Spot Runner

Jessica George, www.PoliticalVoiceovers.com

Harry Giannoulis, The Parkside Group **Danny Glover,** AirCongress Rachel Gorlin, Tipping Point Strategies

Gail Garbrandt, Ray C. Bliss Institute

Gary Graves, Graves Communications Christie Gross, My Campaign Group

Chad Gosselink, Zata|3 Consulting

Bob Grossfeld, The Media Guys Josh Grossfeld, Mammen Group April Hackney, Hackney & Hackney Arthur Hackney, Hackney & Hackney

Martha Harbin, Harbin Strategies, LLC Baha Hariri. Committee on Jobs

H.M. Hatta

Ryan Hawkins, Zata|3 Consulting Eily Haves, Global Strategy Group

> John "Jack" Hebert, The Mallard Group, Inc.

Michael Hoffman, See3 Communications

Aleita Huguenin, Aleita & Partners

Tierney Hunt, The New Media Firm

Glenn Hurowitz, Democratic Courage Joe Iesue, Com-Start

(Civic Enterprise Network)

Bud Jackson, The Jackson Group Jennifer Jeffrey, J Jeffrey Company

Marc Jensen, Spot Runner Juliana Johnson, Urquhart Media, LLC

Tugba Kalafatoglu, Tugba Kalafatoglu

and Associates

Benjamin Katz, CompleteCampaigns.com Josiah Keane, Meridian Pacific, Inc. Amy Keller, Florida Trend Magazine Richard Kuchinsky, Opinion Factor, Inc.

Dawn Laguens, Laguens Kully Klose Partners

Norman Leahy, Huntsinger & Jeffer

Ilro Lee, Zata|3 Consulting

Mitchell Lester, Lester Connect

Joel LeVangia, Feature Films

Dan Levinson, a-Political

Krista Lewie-Cepero

Matt Lewis, Townhall.com

Jordan Lieberman, Campaigns & *Elections* Magazine

Wesley Little, Washington and Lee University

Alex Lundry, TargetPoint Consulting

Jared Maynard

Lewis Mazanti, Political Communication Center, University of Oklahoma

Bill McIntyre, Grassroots Enterprise

Bryon McKim, McKim Strategies

Kristin McLaren, Buisson **Creative Strategies**

Matthew McMillan, BuzzMaker Howell Medley, Bynum Thompson Ryer Michael Meyers, TargetPoint Consulting **Stephanie Miller** Thomas Mills, The Campaign Network

Howard Mortman, New Media Strategies Dan Mullen, Indie Politics David Murphy, Valley Industry & Commerce Association Andrew Myers, Myers Research Strategic Services Samuel Nitz Kevin O'Neill, Grassroots Enterprise Gary Officer, Political Media, Inc. Anne Palisi, Faulkner Strategies Mike Panetta, Grassroots Enterprise Eric Payne, Eric Payne Consulting

Nathaniel Pearlman, NGP Software

Ryan Peene, Capital Impact Public Affairs Karen Petel, Mack/Crounse Group William Pierce, Rhode Island General Assembly Elizabeth Pine, The Athena Group Jefrey Pollock, Global Strategy Group

Marcus Povinelli, Lee Zeldin

for Congress

Yolo County

A REPORT OF THE ACCOUNT OF THE PARTY AND A DESCRIPTION OF THE

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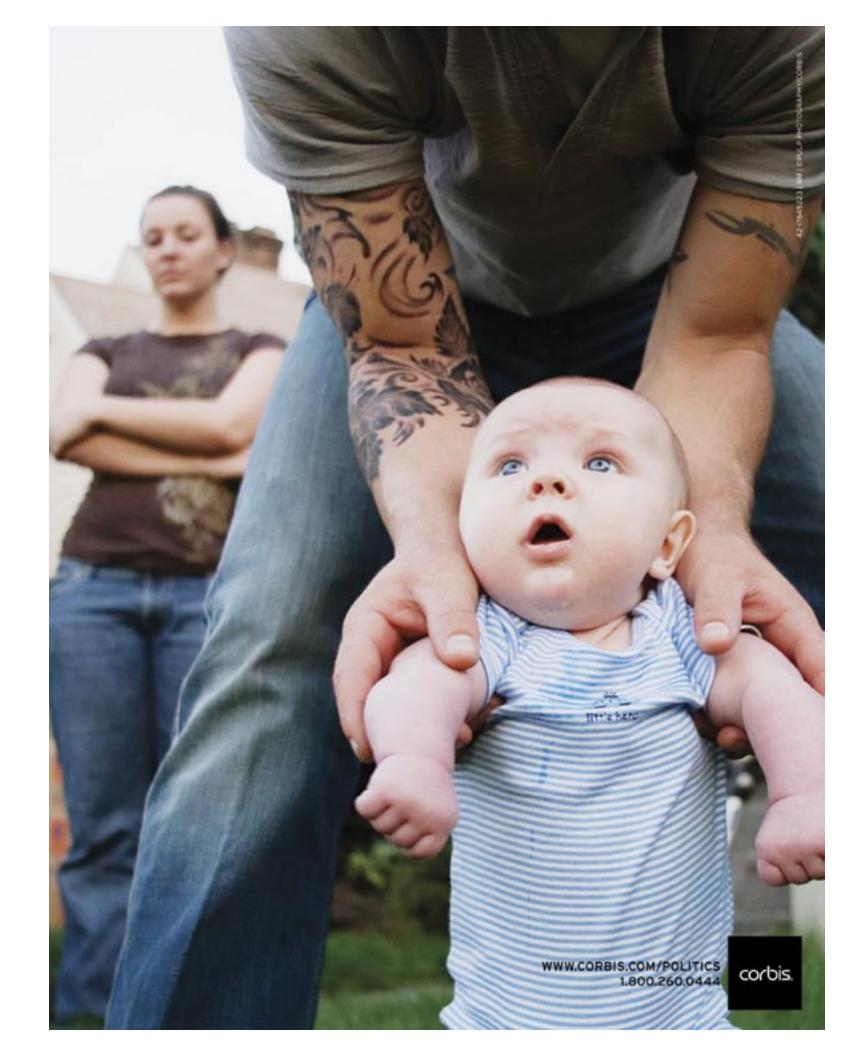
Drew Pritt, Pritt Political Consulting Jason Ralston, GMMB Sherry Reilly, Grassroots Enterprise Matt Rexroad, Meridian Pacific, Inc./

Erin Rice, U.S. Congress Will Robinson, New Media Firm Scott Ross. RJC-Florida Tom Ross, Meridian Pacific, Inc Bill Russell, Catalist Sarah Harper Scott

Paul Seale, Alien Media, Inc. Audra Shay, Americans for Prosperity Tom Shepard, Tom Shepard & Associates Kristen Soltis, The Winston Group Jason Stanford, Stanford Campaigns Evan Stavisky, The Parkside Group Jared Stimson, Faulkner Strategies Marty Stone, Stones' Phones **Milton Stumpus** Andrew Tavani, Aristotle Sean Tonner, Phase Line Strategies Ed Traz, The Traz Group Michael Turk, NCTA David Urban, ACG Daniel Urena, MAS Consulting Group, Spain Debra Vanderbeek, Primary Communications Steve Verzwyvelt, Southern Strategic Relations Erica Walters, Terris, Barnes & Walters Larry Weitzner, Jamestown Associates Elizabeth Welsh. Executive Communications, Inc. Marcel Wieder. Arrow **Communications Group** Matthew Wright, Winning Strategies & Consulting

Fred Wszolek, WWP Strategies





THE WINNERS

Please join us in recognizing the winning firms and entries within the following categories.

DIRECT MAIL

National Grassroots/Issue Advocacy/Public Affairs

Honorable Mention: Only You The Lukens Company

State Grassroots/Issue Advocacy/Public Affairs

Gold: You're Kidding Right McNally Temple Associates, Inc.

Silver: Clean Energy **MSHC Partners**

Bronze: Future **Gold Communications**

Honorable Mention: METH Meridian Pacific, Inc.

Local Grassroots/Issue Advocacy/Public Affairs -Over \$250,000

Gold: Architect Survey **JDK Marketing & Public Affairs**

Silver: We Came Here for Our Kids... **Imprenta Communications Group, Inc.**

Bronze: Save San Onofre – Coalition Building Campaign Phil Giarrizzo Campaign Consulting

Honorable Mention: Caruso Brand Package **JDK Marketing & Public Affairs**

Local Grassroots/Issue Advocacy/Public Affairs -Under \$250,000

Gold: Sick and Tired **Compass Media Group**

Silver: **Smoking Patrol** San Francisco Association of Realtors

Bronze: Up in the Sky **Barnes Mosher Whitehurst** Lauter & Partners

Honorable Mention: Jolly Matthews Guns **Persuasive Strategies**

State/Local Grassroots/Issue Advocacy/Public Affairs -Bilingual/Multilingual/Foreign Language

Silver: Gift/Spanish **Checkmate Consulting**

National Organization

Gold: Cross **Response America**

Gold: Call for Entries Winning Directions

Silver: Monopoly Mack/Crounse Group

Bronze: Worth Fighting For **Mack/Crounse Group** State Organization

Gold: Monopoly **Mack/Crounse Group**

Silver: Better Shot **Compass Media Group**

Bronze: Meet Jessica **Mack/Crounse Group**

Honorable Mention: Never Should Have Happened Mack/Crounse Group

Local Organization

Gold: Make a Difference **Kennedy Communications**

Silver: Choi: There Are 3 Choices for Council The Parkside Group

Bronze: Angel **Mission Control, Inc.**

Honorable Mention: Moneyhouse **Checkmate Consulting**

U.S. House

Gold: Energy #1 **Mack/Crounse Group**

Silver: Congressman Dan Boren: "Accomplishments" Mailer 720 Strategies

Bronze: Mailbox **Mission Control, Inc.** **Honorable Mention:** Barrow "Coffee" Terris, Barnes & Walters

State Government

Gold: **BIG** Mailer **Innovative Advertising**

Silver: Sopranos Mailer **Innovative Advertising**

Bronze: Father's Day Card **Innovative Advertising**

Honorable Mention: Get Rich Ouick **Innovative Advertising**

Local Government

Silver: Smoking Patrol San Francisco Association of Realtors

Bronze: Snow up to his neck Mammen Group

Honorable Mention: Tall Tales **Kennedy Communications**

Public Agency

Silver: An Agency That Works **Barnes Mosher Whitehurst** Lauter & Partners

Honorable Mention: North Tahoe "Fire/Update" TBWB

State Ballot Measure

Gold: Ref. 67 Claim Denied **Northwest Passage Consulting** Silver: Private Schools Too Far Mack/Crounse Group

Bronze: Ref. 1 – Full of Holes Mack/Crounse Group

Honorable Mention: Ref. 1 Hurts Our Children Mack/Crounse Group

Local/Regional Ballot

Silver: Tomorrow William Berry Campaigns, Inc.

Bronze: Entertainment in Your Backyard **Rainmaker Media Group**

Honorable Mention: Picture **Compass Media Group**

Local/Regional Ballot Measure – Under \$250,000

Silver: SMM "Slice" **TBWB**

Bronze: Follow the Hummer **Stearns Consulting LLC**

Honorable Mention: Loopholes You Can Drive a Hummer Through **Stearns Consulting LLC**

Language

Gold: Gift Box

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A 12 IS NOT THE OWNER. THE OWNER.

Measure – Over \$250,000

State/Local Ballot Measure -Bilingual/Multilingual/Foreign

Imprenta Communications Group, Inc.

Silver: Gateway **Stearns Consulting LLC**

Bronze: Imagine... **Imprenta Communications Group, Inc.**

Honorable Mention: Universal Care **MSHC Partners**

State/Local Ballot Measure - GOTV

Gold: **SB** Streets **Faulkner Strategies**

Silver: Remember The Eppstein Group, Inc.

State/Local Ballot Measure - Signature Gathering

Bronze: Hits Home **Compass Media Group**

State/Local Ballot Measure - Vote-by-Mail Request

Bronze: Give Us a Chance Meridian Pacific, Inc.

Honorable Mention: Yes on Waveyard - Early Ballot Request HighGround, Inc.

0

Membership

Gold: LCV 2008 Presidential Primaries Voter Guide eye2eye communications

Silver: **E-Comp** Activist Mack/Crounse Group

Bronze: Ref. 1 Hurts Our Children Mack/Crounse Group

Honorable Mention: MTA Membership **MSHC Partners**

State/Local Absentee Chase Mail

Gold: Supervoter **Checkmate Consulting**

Silver: This Clown Could Ruin Your Life Winning Directions

Best Use of Humor

Gold: Tantrums and Antics **MSHC** Partners

Silver: Party Crashers **Checkmate Consulting**

Bronze: Smoking Patrol San Francisco Association of Realtors

Honorable Mention: T-Shirt Checkmate Consulting

Best Use of Negative/Contrast

Gold: Snow up to his neck Mammen Group

14

Silver: Political Theatre **MSHC Partners**

Bronze: Hate Is Not a Seattle Value **Fifty Plus One**

International

Silver: Sticky Notes – Leaflet **NOW Communications Group, Inc.**

FUNDRAISING

Direct Mail - National Grassroots/Issue Advocacy/ Public Affairs – Prospect Mailer

Silver: Al Franken for Senate Launch Donor Acquisition **Mal Warwick Associates**

Direct Mail - State/Local Grassroots/Issue Advocacy/ Public Affairs - Prospect Mailer

Gold: Call on You Moxie Media

Bronze: Fair Chance McNally Temple Associates, Inc.

Direct Mail - National Grassroots/Issue Advocacy/ Public Affairs - House Mailer

Silver: Everyone Gone **Response America**

Bronze: Al Franken for Senate Max-Out Appeal **Mal Warwick Associates**

Direct Mail – State/Local Grassroots/Issue Advocacy/ Public Affairs - House Mailer

Gold: Call on You **Moxie Media**

Direct Mail – PAC/Trade Association Program

Silver: Stronger Together **MSHC** Partners

Bronze: Call for Entries Winning Directions

Honorable Mention: Democracy for America Note Card Appeal **Mal Warwick Associates**

Internet/Electronic Media -Persuasion Online Advertising

Silver: Planned Parenthood Keroack Laguens Kully Klose Partners

Bronze: Pakistan People's Party - International Fund Drive Aristotle

Phones - Live Calls

Honorable Mention: Futurewise Zata|3 Consulting

Phones - Automated Calls

Silver: The Rock Zata|3 Consulting Collateral – PAC/Trade Association Program

Bronze: Mitch McConnell UPS High Dollar Fundraising The Lukens Company

COLLATERAL

Billboard

Silver: Newark Billboard **Berman and Company**

Bronze: Sign of the Times **McNally Temple Associates, Inc.**

Honorable Mention: Pretty Essential The Eppstein Group, Inc.

Mass Transit/Bus Sign

Gold: CWA: Washington Post Unfair Station Domination GMMB

Silver: Negligent Driving Bus Ads **Berman and Company**

Bronze: Hold Your Breath **MSHC Partners**

Honorable Mention: Wolf – Bus King **NOW Communications Group, Inc.**

Yard/Outdoor Sign

Gold: Boro Renaissance **Precision Politics**

Silver: I'm a Health Care Voter The New Media Firm

Bronze: Closed **Moxie Media**

Honorable Mention: The Harry Potter Sign **Barnes Mosher Whitehurst** Lauter & Partners

Doorhanger

Gold: Polar Bear Mercury

> Silver: Shops Doorhangers JDK Marketing & Public Affairs

Bronze: Experienced Community Leadership Winning Directions

Logo

Gold: Hands McNally Temple Associates, Inc.

Silver: Energize With Natural Gas **Rainmaker Media Group**

Bronze: Erick Erickson Logo The Stoneridge Group

A REAL OF A REAL PROPERTY AND A REAL PROPERTY

of the day name when the owner, the party

Honorable Mention: Max Wells for Dallas Mayor The Eppstein Group, Inc.

Most Original/Innovative Collateral Material

Gold: Women of the OCYR Calendar DMI

Silver: Coal Is Filthy Rally Giveaways/ Aerial Banner **Strategic Perception Inc.**

Bronze: Hollywood's #1 Backlot **Barnes Mosher Whitehurst** Lauter & Partners

Honorable Mention: White Hats **Stearns Consulting LLC**

Non-Mail Brochure

Gold: Rx Help for Washington -Multilingual Brochures The Connections Group

Silver: Coal Is Filthy Pamphlet **Strategic Perception Inc.**

Bronze: Marketing Brochure Winning Directions

Bronze: Where's the "Farm" in Farm Credit? **American Bankers Association**

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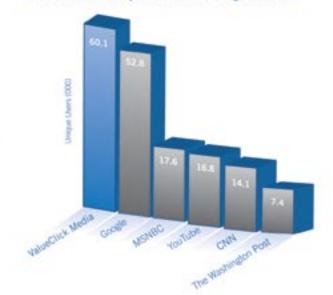
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- 24.8 percent HHI >\$75,000

comScore Networks, Plan Metrix Winter Release 2007

Sample sites on the ValueClick Media network:

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AccuWeather	GlobalSec
Associated Press	Harpers Ba
AutoTrader	Hollywood
Comcast	HowStuffV

InfoSpace MyFamily Security.org ers Bazaar Real.com USA Today wood.com tuffWorks.com WhitePages.com

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TODAY'S MAIL 🔁



idior patrols at the Kandahar Air Base on February 11, 2008, 797





Bob Wolford and Vetnam Weterges of America members at a homecoming cerem Military Police Company February 18, 2008, Fort Stewart, Georgia, 78527086, Step

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ZATA 3 CONGRATULATES THE 2008 POLLIE WINNERS FOR THEIR ENHANCED PERFORMANCE.





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NEWSPAPER

Full Page - National Grassroots/Issue Advocacv/ Public Affairs

Gold: Ahmadinejad **Jamestown Associates**

Silver: Mammograms **MSHC** Partners

Bronze: Coal Is Filthy Full Page Newspaper **Strategic Perception Inc.**

Honorable Mention: Coal Is Filthy Full Page Newspaper #2 **Strategic Perception Inc.**

Full Page - State Grassroots/ Issue Advocacy/Public Affairs

Gold: Consumer Data Protection – Flasher **Cerrell Associates**

Silver: Coal Is Filthy Texas Rally Newspaper #2 **Strategic Perception Inc.**

Bronze: Coal Is Filthy Texas Rally Newspaper **Strategic Perception Inc.**

Honorable Mention: Do You Know Someone Who Loves Pi as Much as Pie? **Goddard Claussen Strategic Advocacy**

Full Page - Local Grassroots/ Issue Advocacy/Public Affairs

Gold: Save San Onofre Phil Giarrizzo Campaign Consulting

Silver: Sewage **NOW Communications Group, Inc.**

Bronze: Fair Chance **McNally Temple Associates, Inc.** Full Page – State/Local Ballot Measure

Bronze: Yes on Waveyard – Early Ballot Request HighGround, Inc.

> Less Than Full Page - National Grassroots/Issue Advocacy/ Public Affairs

Gold: **Global Warming MSHC Partners**

Silver: Veterans Day North Woods Advertising

Bronze: American Diabetes Association Mack/Crounse Group

Honorable Mention: Planned Parenthood Keroack Ad Laguens Kully Klose Partners

Less Than Full Page – State Grassroots/Issue Advocacy/ Public Affairs

Gold: California Endowment: "Waiting" Campaign GMMB

Silver: Coal Is Filthy Texas 2 **Strategic Perception Inc.**

Bronze: Thin Ice **Compass Media Group**

Honorable Mention: Don't Kill California Jobs Meridian Pacific, Inc.

Bilingual/Multilingual/ Foreign Language

Gold: Education – Shops at Santa Anita Full Page Ad 1 Imprenta Communications Group, Inc.

Silver: Education - Shops at Santa Anita Full Page Ad 2 Imprenta Communications Group, Inc.

Bronze: Arcadia – World Class City Imprenta Communications Group, Inc.

Honorable Mention: Katah Hosh Hapiba Hikiyah **True Blue**

Magazine Ad

Gold: Negligent Driving Ad Berman and Company

Silver: Hippo **Berman and Company**

Bronze: Whale Meat **Berman and Company**

Honorable Mention: Know Your Amps From a Hole in the Ground The Public Response Group, Inc.

Insert

Silver: Cities (Canton) Mercury

Bronze: Yes on Waveyard - Launch Insert HighGround, Inc.

Honorable Mention: Packers Mercury

RADIO

National Grassroots/Issue Advocacy/Public Affairs

Gold: Jesse **Jamestown Associates**

Honorable Mention: So Sorry, Maine **MacWilliams Kirchner** Sanders & Partners

State/Local Grassroots/Issue Advocacy/Public Affairs

Gold: Healthcare Energy Gilliard Blanning Wysocki & Associates, Inc.

Silver: Peter Tesei – Radio Ad **Spot Runner**

Bronze: Restricted Area Cerrell Associates

Honorable Mention: Consumer Data Protection Gene Wise/Power Ballad

State/Local Organization

Silver: Shorty Circuitwitz Llovd Betorney/The Public **Response Group**

State/Local Government

Gold: PSC Blues Brandon Presley for PSC Fletcher Rowley Chao Riddle Inc.

Silver: Jackpot EpandMedia/SKD

Bronze: Greedy Bunch **Innovative Advertising**

Honorable Mention: Nursing Home **EpandMedia/SKD**

Local Ballot Measure

Gold: Downtown **Rainmaker Media Group**

Silver: Vote No HISD Bond

Bilingual/Multilingual/ Foreign Language

Silver: Calvin Isaac in Coctaw **True Blue**

Bronze: Launch – Healthy Fresno JohnsonClark Associates

Honorable Mention: Latino Healthy Day JohnsonClark Associates

Best Use of Humor

Silver: CWA: "Hot" GMMB

Honorable Mention: According to the Latest Study: Fish **Berman and Company**

of the day name of the Owner, which the Person of

Bethel Nathan Communications

Honorable Mention: Dow Constantine "Complain" Northwest Passage Consulting

Best Use of Negative/Contrast

Gold: Rosalee Steve **True Blue**

Silver: 1976 Gary Anderson for Ins. Commissioner Fletcher Rowley Chao Riddle Inc.

TELEVISION

The AAPC-NCC Pollie Awards for Excellence in Cable Advertising

NCC Put your money where your market is. Spot Cable.

National Grassroots/Issue Advocacy/Public Affairs

Silver: Where's the Fence? RapidResponse Media, Inc.

Bronze: Thanks Union Bosses **Berman and Company**

Honorable Mention: Heal – The One Campaign **Strategic Perception Inc.**

State Grassroots/Issue Advocacy/Public Affairs

Gold: Poor Coverage North Woods Advertising

Silver: Waiting Room **RBI Strategies and Research/** Launch Advertising

Bronze: TV4US Flv IL Joe Slade White and Company, Inc.

Honorable Mention: TV4US Present TN Joe Slade White and Company, Inc.

Local Grassroots/Issue Advocacy/Public Affairs

Silver: Max Wells for Mayor The Eppstein Group, Inc.

Bronze: Save Water The Eppstein Group, Inc.

Honorable Mention: Peter Tesei - "Strong Leader" **Spot Runner**

National Organization

Gold: Being Green North Woods Advertising

Silver: Robert Wood Johnson Foundation: "Reasons" **GMMB**

Bronze: Environmental Defense Fund "Leadership" **Strategic Perception Inc.**

Honorable Mention: Pelosi **Jamestown Associates**

State/Local Organization

Silver: Ford's Theatre Society "Gala" **APCO** Worldwide

Honorable Mention: OVHA: "Healthy as a Horse" The Guice Agency

State/Local Ballot Measure

Silver: Marvin Brisolara – "Briso Who?" The Guice Agency/CAVU Productions

Bronze: Cono Caranna – DA The Primetime Agency, LLC

Honorable Mention: 50 Kids Laguens Kully Klose Partners

State/Local Ballot Measure -Bilingual/Multilingual/Foreign Language

Bronze: NCTA DTV Transition – Ruben **Strategic Perception Inc.**

Honorable Mention: David Wong – "The Word Is Out" (Mandarin Version) **Spot Runner**

Best Use of Humor

Silver: Louisiana State Senate, District 30 **Paschall Strategic Communications**

Bronze: Travel **Armour Griffin Media Group**

Honorable Mention: Nick Saben **Jamestown Associates**

Best Use of Negative/ Contrast - Grassroots/Issue Advocacy/Public Affairs

Bronze: Conspired JohnsonClark Associates

Honorable Mention: Dance **MacWilliams Kirchner** Sanders & Partners

Best Use of Negative/ Contrast - State/Local Ballot Measure

Gold: Thanks Union Bosses Berman and Company

Silver: Welcher Bobby Mathieson for Delegate Fletcher Rowley Chao Riddle Inc.

Bronze: Promises Leviathan

Honorable Mention: Louie. Louie JohnsonClark Associates

Best Non-Broadcast Video

Silver: Walk a Day in My Shoes – Obama The New Media Group

Bronze: Michigan Momentum Web Only Video The Campaign Group

Honorable Mention: John McCain: Courageous Service **Biography Video Campaign Solutions**

Best Cable Only Broadcast

Silver: NCTA DTV Transition – Jim Cable **Strategic Perception Inc.**

Bronze: This Is Justice? McNally Temple Associates, Inc. **Honorable Mention:** Choi: You're Out **The Parkside Group**

Silver: Majority Watch Mercury

International

Silver: Wolf **NOW Communications Group, Inc.**

Bronze: Doubletalk **NOW Communications Group, Inc.**

Honorable Mention: Sticky Notes **NOW Communications Group, Inc.**

Television Ad – More Than 60 Seconds

Gold: Service **Jamestown Associates**

Silver: Partnership for North Carolina's Future Capstrat

Bronze: World Class Bob Clement for Mayor Fletcher Rowley Chao Riddle Inc.

INTERNET/ELECTRONIC MEDIA

The AAPC Pollie Awards for **Excellence in Digital Media** – **Brought to You by Yahoo!**



Websites

National Grassroots/Issue Advocacy/Public Affairs

Gold: Women's Campaign Forums She Should Run **Blue State Digital**

State Grassroots/Issue

Gold: **Public Affairs Company**

Silver: PetPAC **Moran & Associates**

Silver: UN Foundation - On Day One **MSHC Partners**

Bronze: Sick of Blue Cross Website **Blackrock Associates**

Honorable Mention: ACEC – Stop Check Out Fees **Grassroots Enterprise**

Local Grassroots/Issue Advocacy/Public Affairs

Silver: No California Pipeline **Fifty Plus One**

Bronze: Seattle Climate Action Now (SeattleCAN) Mercury

Honorable Mention: SeattleNMA.org Mercury

National Organization

Gold: Fair Food Foundation **MSHC Partners**

Silver: Clean Sky Coalition Website **Strategic Perception Inc.**

Bronze: MSHC Partners

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Advocacy/Public Affairs

Sportsmen for the Wyoming Range

UN Foundation - Gift to the World

Honorable Mention: Leadership McNally Temple Associates, Inc.

State Organization

Gold: Iowa Republican Party **ElectionMall Technologies, Inc.**

Silver: Illinois Republican Party Online Rebranding The Stoneridge Group

Silver: ksdp.org NGP Software

Bronze: VoteFor1.org **ElectionMall Technologies, Inc.**

Local Organization

Silver: Broward Democratic Party Website **Impact Politics**

Bronze: Houston, We Have a Problem **Barnes Mosher Whitehurst** Lauter & Partners

Honorable Mention: Floyd GA Democrats electyou.com

U.S. Senate

Silver: GordonSmith.com **Campaign Solutions**

Bronze: Jim Inhofe for Senate: Website and Flash Page **Strategic Perception Inc.**

U.S. House

Honorable Mention: www.globalwarming.house.gov **Articulated Man**

Honorable Mention: Office of U.S. Rep. Heather Wilson **GovTech Solutions, LLC**

State/Local Government

Honorable Mention: Marlene O'Toole for the Florida House Americana Media Consulting

Honorable Mention: Metro Parks, Serving Summit County **GovTech Solutions, LLC**

State/Local Ballot Measure

Bronze: VoteFor1.org **ElectionMall Technologies, Inc.**

Honorable Mention: Yes on Waveyard - YesonWaveyard.com HighGround, Inc.

Best Use of Humor

Gold: WaldemartWatch.com **Blue State Digital**

Bronze: Six Packs for Soldiers -A Beer-Partisan Salute **Grassroots Enterprise**

Honorable Mention: The Golden Boob Award – NBCC **Grassroots Enterprise**

Best Use of Negative/Contrast

Silver: Twister Tim **Fifty Plus One**

Bronze: The Truth About Buddy **Powers Communications**

International

Honorable Mention: Connect2Canada (C2C) **Grassroots Enterprise**

Landing Page

Gold: Clean Sky Coalition Landing Page Strategic Perception Inc.

Silver: John McCain: Courageous Service Landing Page **Campaign Solutions**

Bronze: This Is for the Soldiers **MSHC Partners**

Honorable Mention: Speed Matters Speed Test **Blue State Digital**

Internet **Communications/** Advertising

Persuasion Online Advertising - National Grassroots/Issue Advocacy/ Public Affairs

Gold: Justice in America? RapidResponse Media, Inc. Gold: Bra Ads **MSHC Partners**

Silver: Northeast Midwest Initiative - Healthy Farm Bill **MSHC Partners**

Bronze: Demand Action North Woods Advertising

Persuasion Online Advertising - State/Local Grassroots/Issue Advocacy/ Public Affairs

Silver: Louisiana Voter Registration Program – RNC **Connell Donatelli**

Bronze: Virtual March **Edmonds Associates**

Honorable Mention: Bluegrass Freedom Fund – Fletcher Ads **MSHC** Partners

Best Use of Humor -Persuasion Online Advertising

Silver: Blue Print Man Laguens Kully Klose Partners

Bronze: CUIP – Western Site **MSHC** Partners

Best Use of Negative/ Contrast - Persuasion **Online Advertising**

Silver: No on E Banner Ad Campaign **MSHC Partners**

Bronze: Media Matters – Interrogation Ads **MSHC Partners**

Web Video - Grassroots/Issue Best Use of E-mail/ Advocacy/Public Affairs

Gold: Project Phin First Tuesday Media, Inc.

Silver: Fight for Video Games Trailer **Grassroots Enterprise**

Bronze: LCV Asks "What Are They Waiting For?" **The Element Agency**

Honorable Mention: Texas Tribe The Media Guys/iFilms

Web Video - State/Local **Ballot Measure**

Honorable Mention: People Leviathan

Web Animation

Gold: Gridlock – ATA **Goddard Claussen Strategic Advocacy**

Silver: Don't Regulate Mercury

Bronze: Landrieu Years **Innovative Advertising**

Honorable Mention: Karen Handel's Extreme Makeover The Stoneridge Group

Viral Marketing

Silver: Protect Our Lake Online Petition **Blackrock Associates**

Honorable Mention: Center for American Progress -Clean My Ride **MSHC** Partners

Best Use of New Technology

Silver: MyBarackObama.com **Blue State Digital**

Bronze: in Second Life **Connell Donatelli**

Honorable Mention: JFK v. Romney's Speech on Religion Glen Kessler/HCD Research

Best Use of Search Engine Marketing

Silver: CWA's Speed Matters Campaign **Blue State Digital**

Bronze: Iraq Study Group Report **MSHC** Partners

Honorable Mention: Edison Electric Institute Marketing **Goddard Claussen Strategic Advocacy**

Best Use of Game Technology

Honorable Mention: Protect Your Future Here **Goddard Claussen Strategic Advocacy**

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American Solutions – Newt Gingrich

Best Use of Mobile Technology

Gold: It's Our Healthcare! Text-to-Screen Campaign **Mobile Commons**

Silver: It's OUR Healthcare! **Mobile Commons**

Bronze: DCCC State of the Union **Mobile Commons**

Honorable Mention: Human Rights Campaign -Mobile Action Network **MSHC Partners**

Best Use of Social Networking

Gold: Video Game Voters Network **Grassroots Enterprise**

Silver: WVWV - Facebook Campaign **MSHC Partners**

Best Use of Viral Video

Silver: Gridlock – ATA **Goddard Claussen Strategic Advocacy**

Bronze: Consumer Data Protection Legislation **Cerrell Associates**

Honorable Mention: Families USA – Bush v. Kids Ads **MSHC Partners**

Linked in

5 Ways Candidates Can Use LinkedIn

"If Barack Obama wins Iowa, it will be due to the fact that he 'gets' social networking."

- Jonathan Alter, Newsweek editor, October 2007

So whether you're out front stumping or behind the scenes running a campaign, LinkedIn should be an effective part of your e-campaign strategy. LinkedIn can connect your candidate with voters, fundraisers, and volunteers. It can communicate your campaign's message to highly influential business professionals, targeting voters in specific geographic areas. And it can trigger conversations that mobilize grassroots support for your candidate.

Create a positive online brand.

Use the "Profile" sections to distinguish your candidate from the pack, to extend the communication lines of a government official, or to tout the successes of a campaign consultant. Check out these examples: www.linkedin.com/in/johnensign, www.linkedin.com/in/barackobama, www.linkedin.com/in/davidall. Claim the "name plate" web link like these profiles do, and move your profile to the top of a Google hit list.

Target key voters.

Use LinkedIn's "InMail" or "Invitation" functions to reach influential voters, particularly high-level executives and professional audiences. The average LinkedIn member has a household income of \$109,000; 75% are 29 or older. More than 1.5 million are C-level executives.

Ø Identify voters and contributors.

Use the "Advanced Search" function to find and target voters and potential contributors in specific geographic areas, at specific companies, or within specific industries.

a **Research business issues.**

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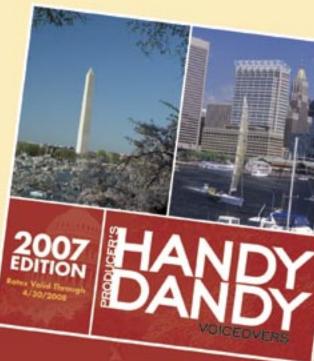
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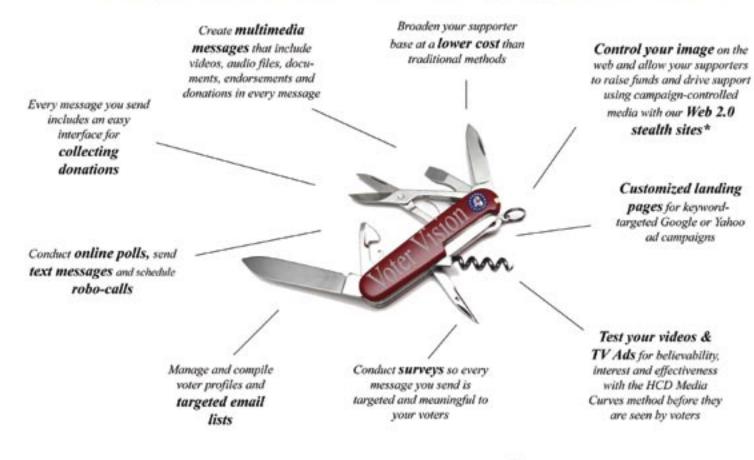




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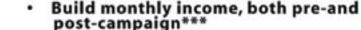
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PHONES

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Live Calls

National Grassroots/Issue Advocacy/Public Affairs

Silver: Here, Let Me Write It for You! **Executive Communications, Inc.**

Bronze: CAFE Patch Winning Connections, Inc.

Honorable Mention: Renewable Energy Patch Winning Connections, Inc.

State/Local Grassroots/Issue Advocacy/Public Affairs

Silver: Coloradans for Sensible Ethics Patch-Through Winning Connections, Inc.

Bronze: Fighting for Forests **Stones' Phones**

Honorable Mention: The Reform Coalition Winning Connections, Inc.

National Organization

Silver: DSCC Voter Recruitment Winning Connections, Inc.

Bronze: What Happens in Vegas Rarely Stays in Vegas The Clinton Group, Inc.

Honorable Mention: AARP Fraud Prevention Winning Connections, Inc.

State/Local Organization

Bronze: Wisdom for the Future **Stones' Phones**

Honorable Mention: Michael Moore's SICKO Winning Connections, Inc.

Honorable Mention: SEIU Local 775 Recruitment Test Winning Connections, Inc.

State/Local Ballot Measure

Gold: Oakland A's Zata|3 Consulting

Silver: Winner by a Nose Zata|3 Consulting

Bronze: Under the Radar Screen Zata|3 Consulting

State/Local Government

Bronze: New Movers Zata|3 Consulting

Honorable Mention: Nashville Duhmans Bedder Skools The Clinton Group, Inc.

Chase Call

Gold: Trust Henry Jones With Your Retirement Zata|3 Consulting

Silver: Signature Revocation Saves Panhandle Town The Clinton Group, Inc.

Bronze: AARP Divided We Fail Recruitment Winning Connections, Inc.

GOTV Call

Bronze: Don't Forget to Vote – Leave a Post-It Note! **Stones' Phones**

Honorable Mention: The Early Vote Gets the Win **Stones' Phones**

Membership

Honorable Mention: SEIU Local 775 Recruitment Test Winning Connections, Inc.

Best Use of Negative/ Contrast

Silver: A Really Good Reason **Stones' Phones**

Bronze: Wake Up Wal-Mart! The Clinton Group, Inc.

Best Use of 800 Technology

Gold: California Teachers Turn Up the Heat **Stones' Phones**

Silver: Taking Action to Save Lives **Stones' Phones**

Bronze: Chaos **LSG Strategies**

Best Use of Telephone -Town Hall Call/Forum Call

Gold: Explaining the Bad News Zata|3 Consulting

Silver: DCCC Small Donor Pep Rally Zata|3 Consulting

Bronze: Where's Hillary? Zata|3 Consulting Patch-Through Program for Grassroots Advocacy

Bronze: Gay? No Kid for You in THIS State! **Executive Communications, Inc.**

Honorable Mention: The Real Cost of Smoking **Stones' Phones**

Automated Calls

State/Local Grassroots/Issue Advocacy/Public Affairs

Gold: Spoiled Food and Bad Business Zata|3 Consulting

Silver: DC Vote Hotline Winning Connections, Inc.

Bronze: No River Tax-Political Action Committee **GOPcalls.com**

National Organization

Silver: LIVESTRONG Zata|3 Consulting

Bronze: American Physical Therapy Association Patch Winning Connections, Inc.

Honorable Mention: Sierra Club Energy Accountability Winning Connections, Inc.

State/Local Organization

Bronze: Pop Quiz **Stones' Phones**

Honorable Mention: Otsego Co. GOTV - State Sen. James Seward The Casale Group

U.S. Senate/U.S. House

Silver: Lowey's Ark Zata|3 Consulting

Bronze: Congress on the Corner Zata|3 Consulting

Honorable Mention: Speaking to the People **Stones' Phones**

State/Local Government

Silver: Run Wooten Run! Zata|3 Consulting

Bronze: Nutter for Mayor Zata|3 Consulting

Honorable Mention: VA Coordinated Campaign Zata|3 Consulting

Public Agency

Honorable Mention: Urgent Hurricane Preparedness **Michael Smith**

State/Local Ballot Measure

Gold: Books? Who Needs Books? **Executive Communications. Inc.**

Silver: Next Exit: Better Roads **Stones' Phones**

Bronze: No Elevator Zata|3 Consulting

Honorable Mention: Vote Reminder

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Community College Yes – Absentee

Cardinal Communication Strategies

Bilingual/Multilingual/ Foreign Language

Silver: Hungry for Respect Zata|3 Consulting

Bronze: Chief Language Zata|3 Consulting

Membership

Honorable Mention: Let Sleeping Dogs Lie Zata|3 Consulting

Best Use of Humor

Bronze: Edwin Call **Innovative Advertising**

Honorable Mention: Who Will Save Harry Potter? **Stones' Phones**

Best Use of Negative/Contrast

Bronze: Fight the Lies Stones' Phones

Honorable Mention: All in the Family Zata|3 Consulting

Most Innovative Use of Automated Technology

Bronze: Clean My Ride Winning Connections, Inc.

Honorable Mention: In Their Own Words **Stones' Phones**

Patch-Through Program for Grassroots Advocacy

Gold: Stop the Ad **Stones' Phones**

Silver: Tell Your Senator **Stones' Phones**

Bronze: Support for Patient Equity The Clinton Group, Inc.

Honorable Mention: American Physical Therapy Association Patch Winning Connections, Inc.

FIELD

Best Volunteer Recruitment Program

Silver: Volunteers Accomplish the Impossible in Utah! **FieldWorks**

Best Use of New Technology

Gold: Save San Onofre Phil Giarrizzo Campaign Consulting

Silver: Where to Canvass? Zata|3 Consulting

Bronze: Google Maps and District Lines Zata|3 Consulting

Honorable Mention: Size Matters LSG Strategies

CAMPAIGNS

Television Campaign

Gold: How Michael Nutter Moved From Last to First The Campaign Group

Silver: No on Proposition 93 JohnsonClark Associates

Bronze: Don't Let Them Tell You **NOW Communications Group, Inc.**

Honorable Mention: I Am a Woman **A-Political**

Radio Campaign

Silver: Grinch **Blair Butterworth & Associates**

Bronze: Consumer Data Protection Legislation **Cerrell Associates**

Direct Mail Campaign -Republican

Gold: AARP Health Care Rally Campaign Winning Directions

Silver: Jennifer Beck for State Senate The Traz Group

Bronze: Dean Browning for County Commissioner The Traz Group

Direct Mail Campaign -Democrat

Silver: Utahans for Public Schools **Mack/Crounse Group**

Bronze: Buckley for Supervisor Mail Plan Mack/Crounse Group

Honorable Mention: Luke Ravenstahl for Pittsburgh Mayor **Gold Communications**

Field/Phone Campaign

Bronze: The Ponies and Blackiack Zata|3 Consulting

Honorable Mention: The Comeback Kid Comes Back Zata|3 Consulting

Internet/Electronic Media Campaign

Silver: Nevada Caucus '08 – Voter Education Initiative **KSR Strategy Group**

Bronze: Wexler Wants Hearings Campaign **Impact Politics**

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Television

Gold: Easy Cover **RapidResponse Media**, Inc.

Silver: Rabbits **1st Strike Creative**

Bronze: Skunks **1st Strike Creative**

Honorable Mention: Michael's Dilemma Charlie Melancon for Congress Fletcher Rowley Chao Riddle Inc.

Radio

Gold: Croc Hunter **Innovative Advertising**

Direct Mail

Silver: Dead Cow **Curtis Scott Advertising Inc.**

Bronze: Jeopardy **Checkmate Consulting**

Honorable Mention: Door to Door **Checkmate Consulting**

Internet/Electronic Media -Website

Silver: UnionFacts.com **Berman and Company**

Bronze: Ben Westlund for Governor **OneSource Strategies**

Honorable Mention: BadPryce.org BuzzMaker, LLC

Internet/Electronic Media -Internet Communications/ Advertising

Silver: Northfield – No on 41 and 48 **OneSource Strategies**

Bronze: Guy Drexinger for Ins. Com. "Greenback Mountain" Fletcher Rowley Chao Riddle Inc.

Honorable Mention: Byrd – Losing America WebStrong Group

Phones – Live Calls

Bronze: Missouri Ballot Measure Phone Test for BISC Winning Connections, Inc.

Honorable Mention: Tester Tax Attack Winning Connections, Inc.

Bronze: Ed Norton Invitation to Trick or Vote Event PoliticalRobocalls.com

Honorable Mention: The Hitcher Zata|3 Consulting

STUDENT

Best Direct Mail

Gold: Intro Greg **Ryan Nees** Western High School/ **Indiana University**

Best Radio Ad

Gold: Where Will Tom Go Next? **Robert Alberty** Fordham University

Silver: Issue 21, School Levy **Jacob Fatkins**

Best Television Ad

Gold: Values Matter **Chris Brooks George Washington University**

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Phones - Automated Calls

University of Akron – Bliss Institute

Silver: Doggie Howser Attack Ad **Drew Veeneman University of Akron – Bliss Institute**

Bronze: Intro – Kandid Koss **Drew Veeneman University of Akron – Bliss Institute**

Bronze: Kandid Koss on Ohio Drew Veeneman **University of Akron – Bliss Institute**

Best Use of New Media

Silver: GregGoodnight.com Ryan Nees Western High School/ Indiana University

Best Fundraising

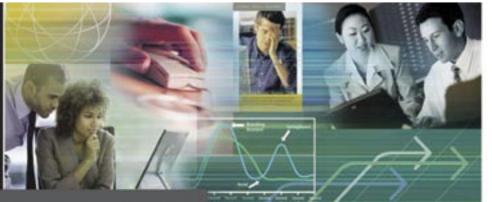
Gold: Washington and Lee Mock **Convention Fundraising** Anthony Nardini Jr. Mock Convention 2008, Washington and Lee University

Best Phone Calls

Gold: Mayor Godfrey Phone Campaign Jessica Fawson **University of Utah**

Bronze: The Republican Choice **Brian Johze** University of California, Berkeley

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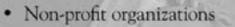
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To Tony, Whit, Robert & the AAPC Board:

Congratulations on the greatest conference in AAPC history.

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To Peter, Marina, Dan & the entire WD team:

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