

## VOTERS ARE CONSUMERS

# Best practices on how brands and political campaigns use analytics and smarter media to persuade.



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## DATA DRIVEN RESULTS

REAL-TIME AUDIENCE INSIGHTS

REACH AUDIENCES MORE EFFECTIVELY

PERSONALIZED TARGETING +
CREATIVE MESSAGING

DATA ANALYTICS

Know Where to Invest & How to Prioritize to Persuade MEASURE + VALIDATE
CAMPAIGN RESULTS
ACCURATELY

IMPROVE + INCREASE
EFFICIENCY / PERFORMANCE
OF CAMPAIGNS

CHANNEL + BUDGET
OPTIMIZATIONS









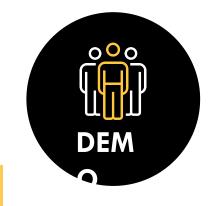


## THE POWER OF MOBILE BEHAVIOR

Mobile connects the cross-screen environment.

67% of consumers use mobile while watching TV.

Global Web Index 2021











## HUMAN BEHAVIORS AUTHENTICATED













## **MULTICULTURAL TARGETING**



#### **DEVICE LANGUAGE SETTINGS**

Determine a consumer's preferred language based on their device keyboard/language settings.



Identify users' passions, interests, and life stage based on their unique mobile/CTV app ecosystem.

#### **CONTEXTUAL ENVIRONMENT**

Classify consumers based on mobile and CTV content consumption.

#### **DEVICE LOCATION**

Pinpoint your audience using past & present location (POIs & neighborhood in which they reside).

HISP
English-Dominant & SpanishDominant available



### AFRICAN-AMERICAN



### ASIAN-AMERICAN









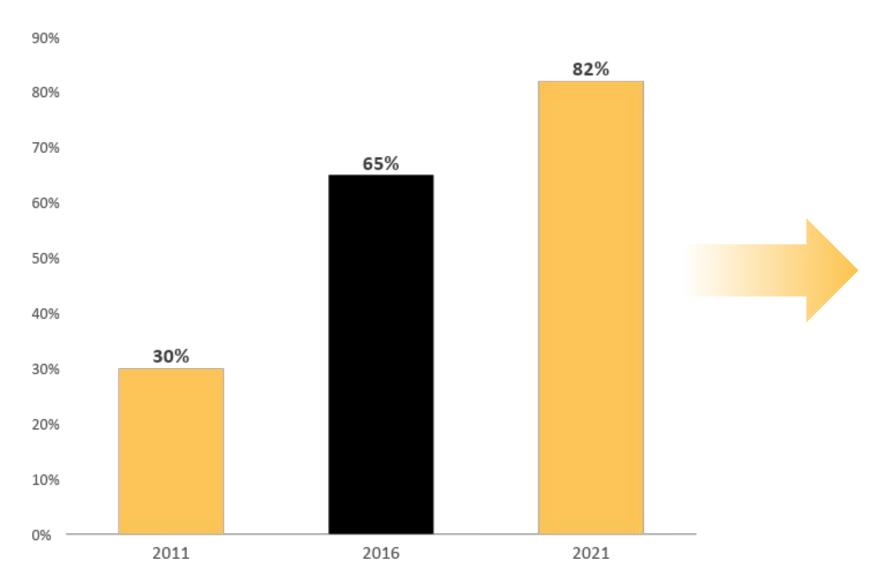






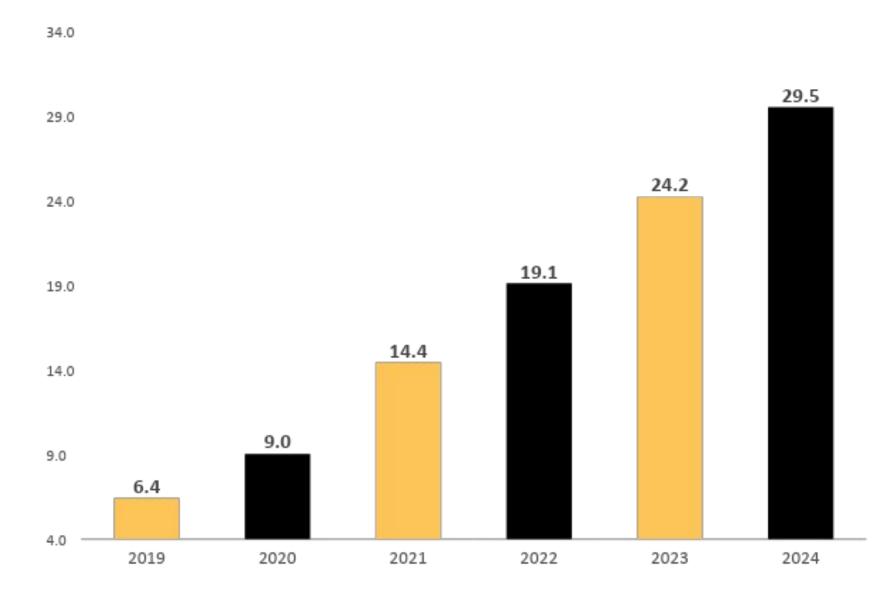
The shift of ad-dollars from linear TV to CTV is expected to continue for the foreseeable future as the \$60B+ currently spent on linear TV follows the viewers to CTV.

% of US Households with at least one Connected TV device



Source: Leitchman Research Group

Connected TV Ad Spending (\$US billions per year)



Source: eMarketer, October 2021























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